

Voice Biometrics in Health Insurance Claims and Consumer Authentication

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- Problem Definition HIPAA Compliance
- The Solution and the Resulting Benefit
- Four Case Studies in Health Insurance
- Learnings

Mobile Voice



Beyond Biometrics

Enabling Trusted Interactions

We are all unique - Our voices are unique

Now your voice can be <u>your signature</u> On the telephone or over the Internet



Authentication

 The identity of a remote participant is scientifically confirmed in a user-friendly manner.

Authorization

 The cooperative act of a VSS user is analogous to the user signing a document providing authorization.

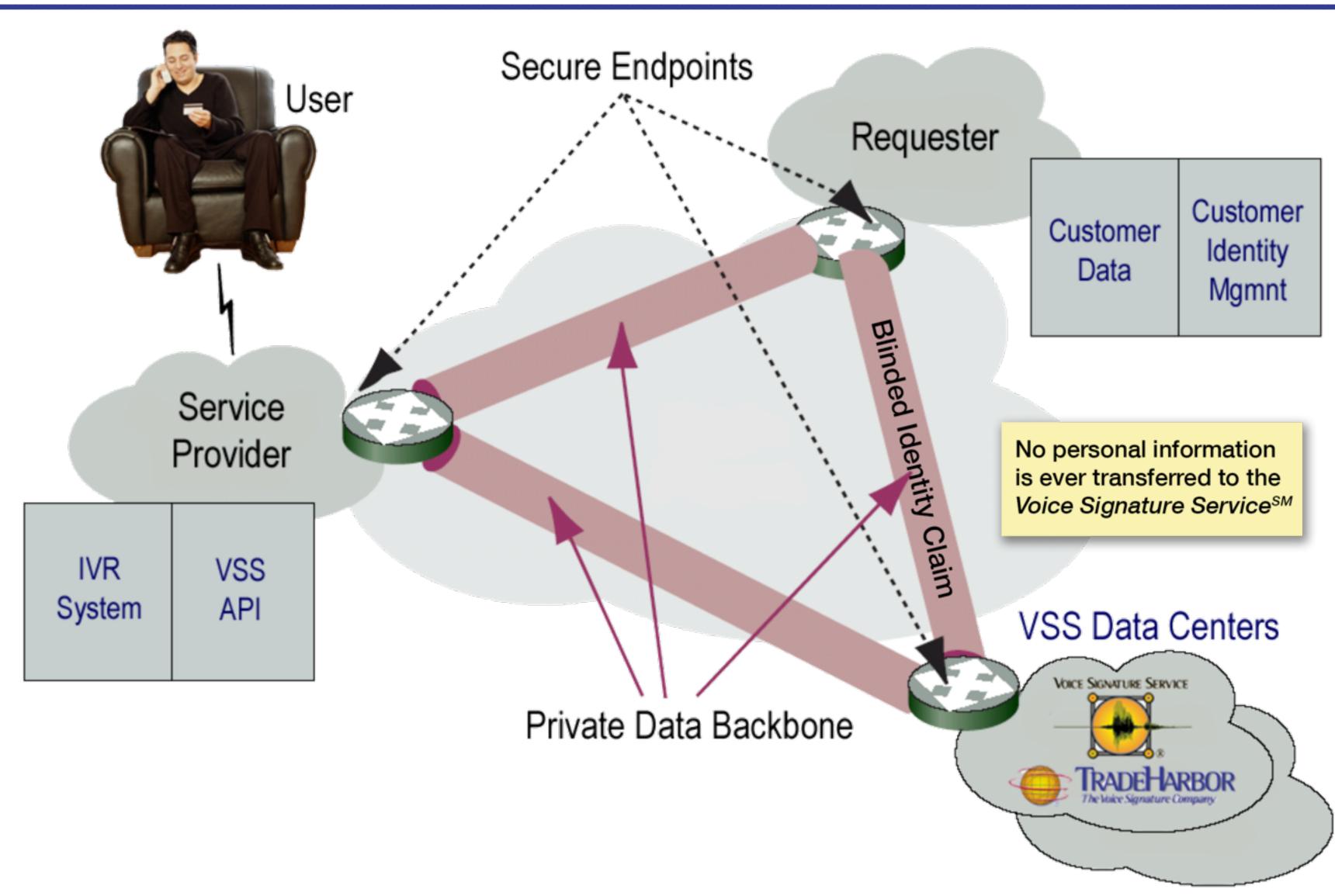
Audit trail

 Provides an audit trail to show that the authorization originated from an identified source.





No PII Ever Transmitted





Authentication & Signatures - Customer Lifecycle

Report a Claim

- Phone, Online, Mobile View a Claim Claim Settlement
- Agent2Sign™
- Email2Sign™

Increase "Close Ratios" Customer Acquisition - Agent2Sign™

- Email2Sign™

Account Enrollment Pre-Agent Authentication Product Cross-Sell Up-Sell

Online Billing Pay By Phone **Mobile Payments** - PayItByVoice™ Pay Now

Funds Transfer

Experience Customer service POWIMENS

Exceptional

Customer

Odims

Pre-Agent Authentication IVR Self-Service Web Self-Service **Mobile Self-Service Change Authorization** Secure Password Reset - PasswordByVoice™



Mobile Voice



ROI is Critical to Justify Implementation



Time Savings Study - Major Cable Provider
Shared Secrets = from 45 seconds to 4 minutes
Voice Signature ServiceSM = Less than 10 seconds
ROI > 10 to 1

Mobile Voice



Channel Independent Capability





Customers Love It, Consumers Love It



- "this is so incredibly easy it is not even funny awesome
- takes 20 seconds" Private Wealth Advisor
- "Cool" Managing Director, leading financial advisory firm
- Used By More Than 300,000 Insurance Individuals for Health & Life Applications and HIPAA Release Forms for Claims Processing
- Accepted as a Legally Binding Signature:
 - 48 State Departments of Insurance
 - USDA for SNAP Benefits
 - CMS for Medicare & Medicaid Benefits
 - IRS Office of Chief Counsel (Rev.Proc.) IRS Form 8850 & IRS Form 9061



Member Months

People - 71,422,490 Total Covered Lives

4,461

5,559,678

73

3,980

SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 1 FOR 2013 AGGREGATED TOTALS NATIONWIDE

08/27/2014

(INCLUDES STATES AND U. S. TERRITORIES)

		Business Subject to MLR								
		Comprehensive Health Coverage			Mini-Med Plans			Expatriate Plans		Student
			Small Group	Large Group		Small Group	Large Group	Small	Large	Health
		Individual	Employer	Employer	Individual	Employer	Employer	Group	Group	Plans
	OTHER INDICATORS									
1.	Number of Certificates/Pol	icies								
		7,513,309	8,909,036	20,143,162	60,456	840	325,694	73	111,696	1,575,603
2.	Number of Covered Lives									
		12,617,359	16,701,450	39,821,574	87,329	6,607	439,758	363	278,248	1,748,050
3.	Number of Groups									

n/a

1,173,163

121

78,968

Amount of run-off premiums reported in report Columns 1 through 9: \$2,542,288,641

xxx

148,166,608

1,454,560

199,845,917

195,025

476,119,913

Amount of run-off claims included in report Columns 1 through 9: \$1,954,705,451

Mobile Voice

4,250

20,864,526

3,005

3,379,201



Dollars - CMS Financial Data

	FY 2014 ⁴
Total Federal Program Spending (\$ in billions)	\$913.4
Medicare Benefits ⁵	\$591.9
Total Medicaid	\$309.5
CHIP	\$11.5
Other Spending	\$0.5
Total Program Management (\$ in millions)	\$5,556.7
Total Appropriation	\$4,091.7
Other Sources	\$1,465.0
Total Health Care Fraud & Abuse Control Funding (\$ in millions)	\$1,557.3
FTE Employment	6,333

⁴ Program Management figures in FY 2014 are preliminary and subject to change.

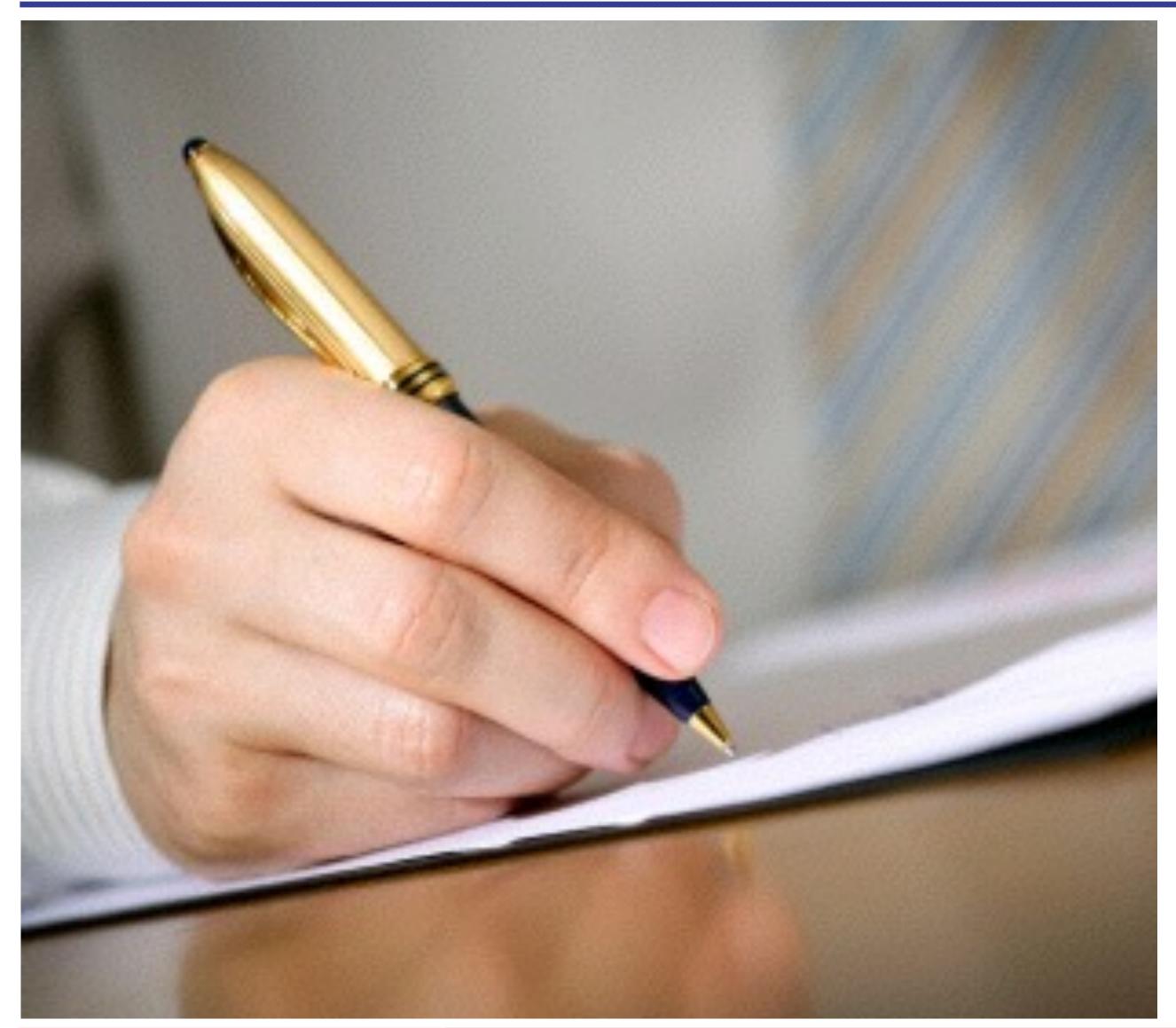
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⁵ Medicare Benefits, including Health Information Technology Incentive Payments.







HIPAA Release Form must be signed by the insured prior to an Agent taking any PHI (Personal Health Information) to submit and process an insurance claim.





Administrative Simplification Regulation Text
U.S Department of Health and Human Services
Office for Civil Rights
HIPAA Administrative Simplification Regulation Text
45 CFR Parts 160, 162, and 164
(Unofficial Version, as amended through February 16, 2006)
HIPAA Administrative Simplification

HIPAA Administrative Simplification Regulation Text

March 2006

These regulations include the HIPAA OMNIBUS FINAL RULE released by HHS on **January 17, 2013**Mobile Voice



HIPAA Privacy & Security Rule

A major purpose of the Privacy Rule is to define and limit the circumstances in which an individual's protected heath information may be used or disclosed by covered entities.

Protected Health Information. The Privacy Rule protects all "individually identifiable health information" held or transmitted by a covered entity or its business associate, in any form or media, whether electronic, paper, or oral. The Privacy Rule calls this information "protected health information (PHI)."

De-Identified Health Information. There are no restrictions on the use or disclosure of de-identified health information. De-identified health information neither identifies nor provides a reasonable basis to identify an individual.

Mobile Voice



Voice Signatures and Authentication in Health Insurance

- Company "A" A major health & life insurance provider (NDA)
- unum Group large employee benefit insurance provider
- Company "B" large employee benefit insurance provider (NDA)
- ChartaCloud SaaS application service provider







Hosted Applications

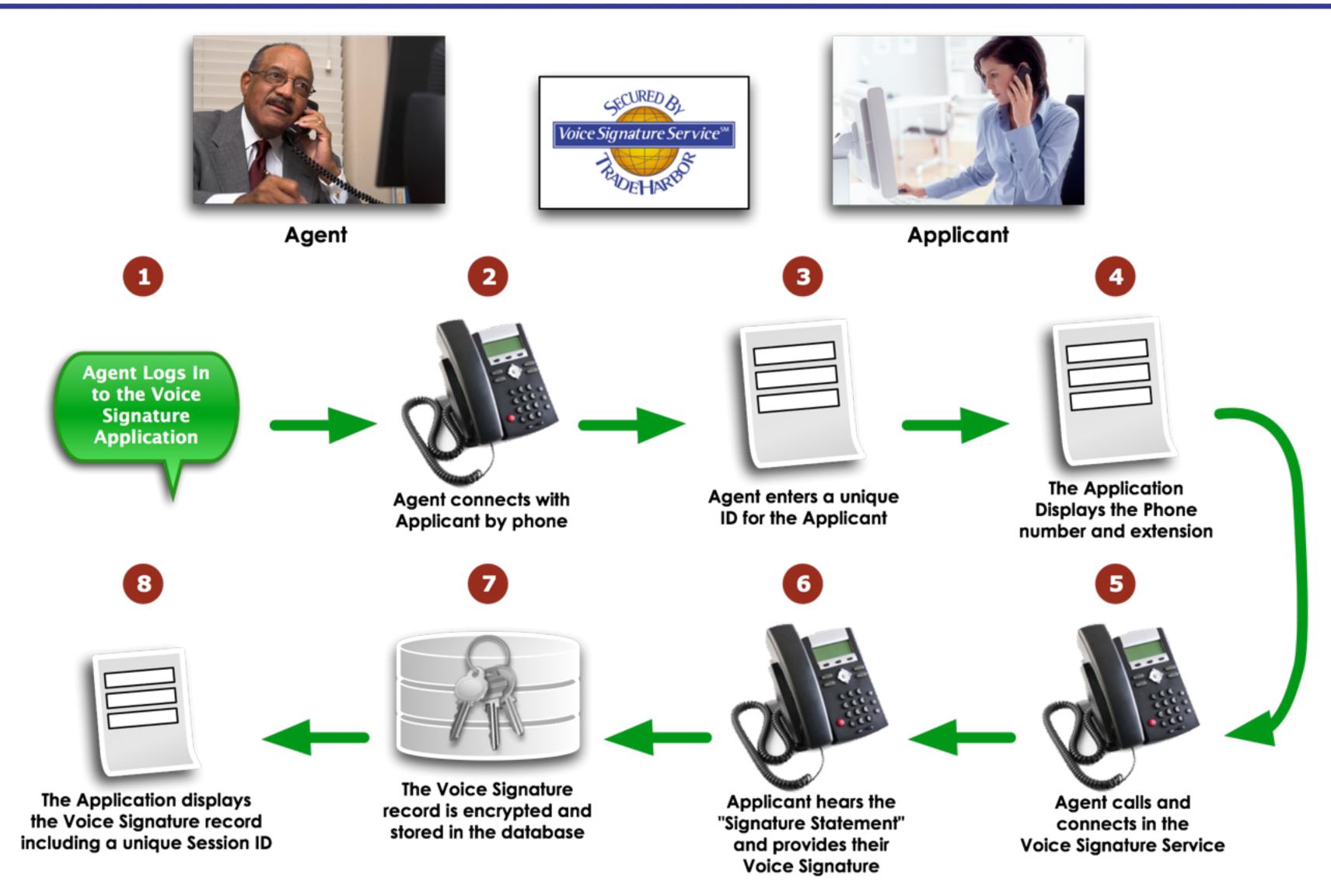
Agent 2Sign™ Email 2Sign™ On-Demand Document Signatures

Transfer 2 Sign **
On-Demand Document Signatures



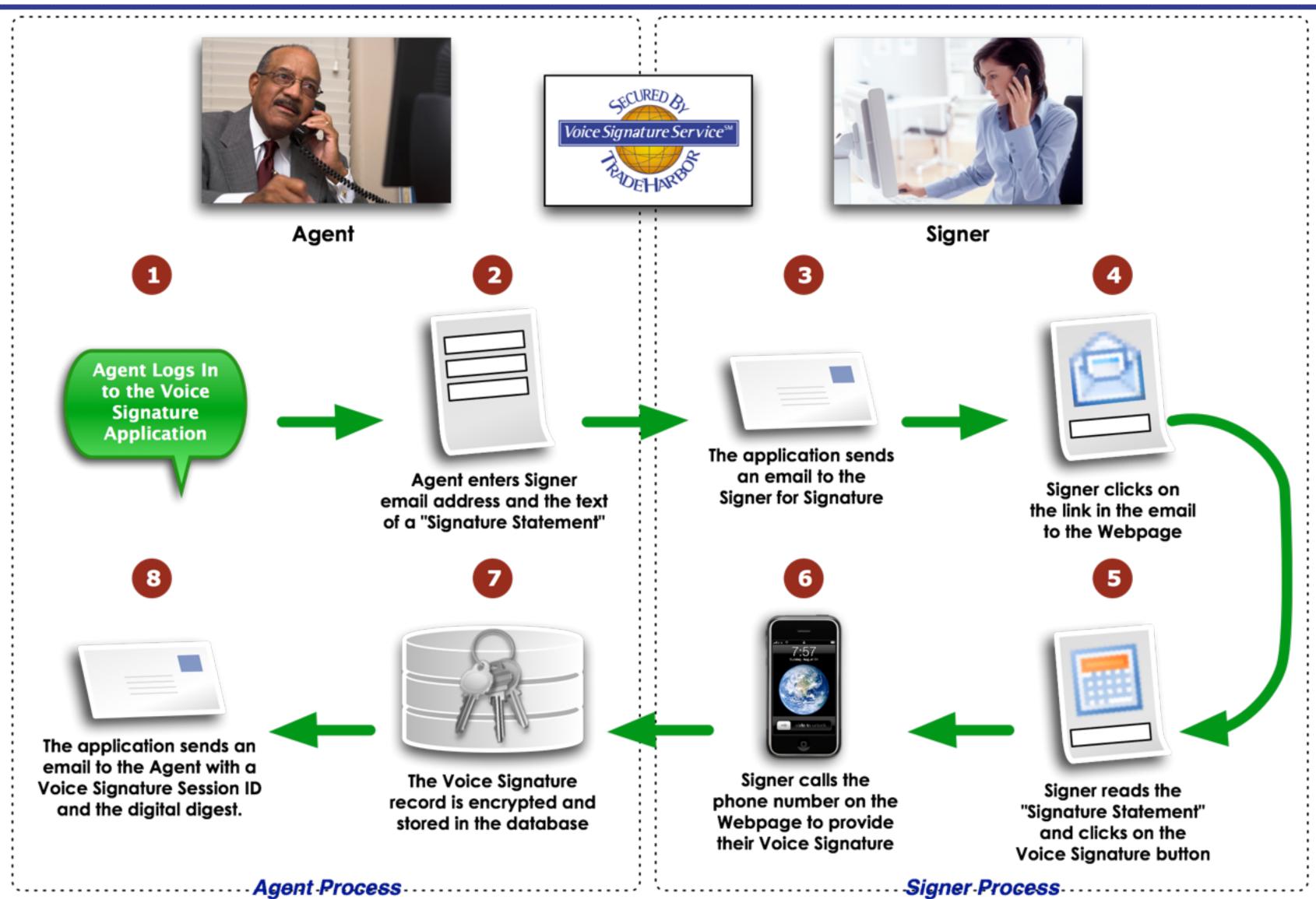


Agent2SignTM Process



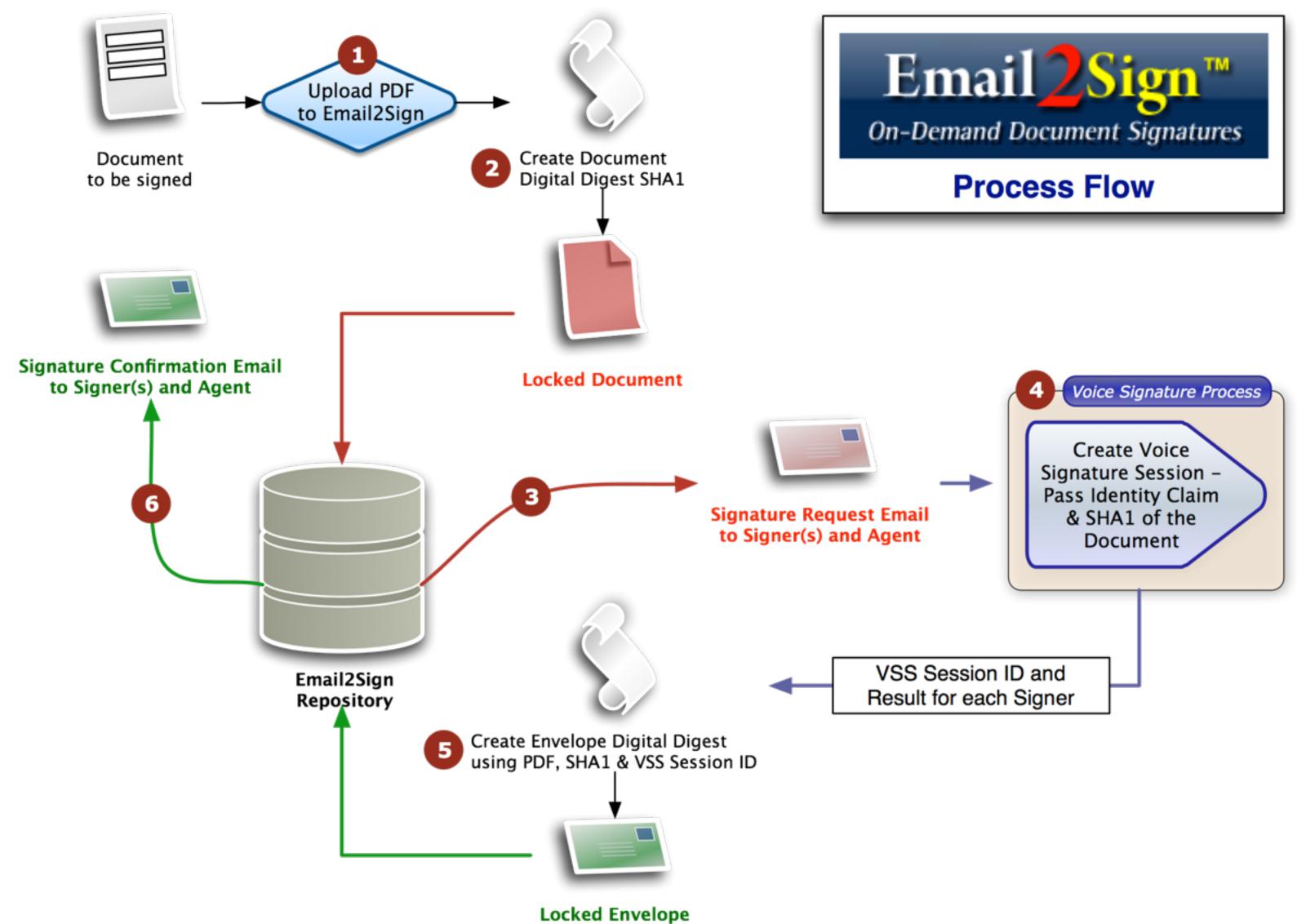


Email2SignTM Process



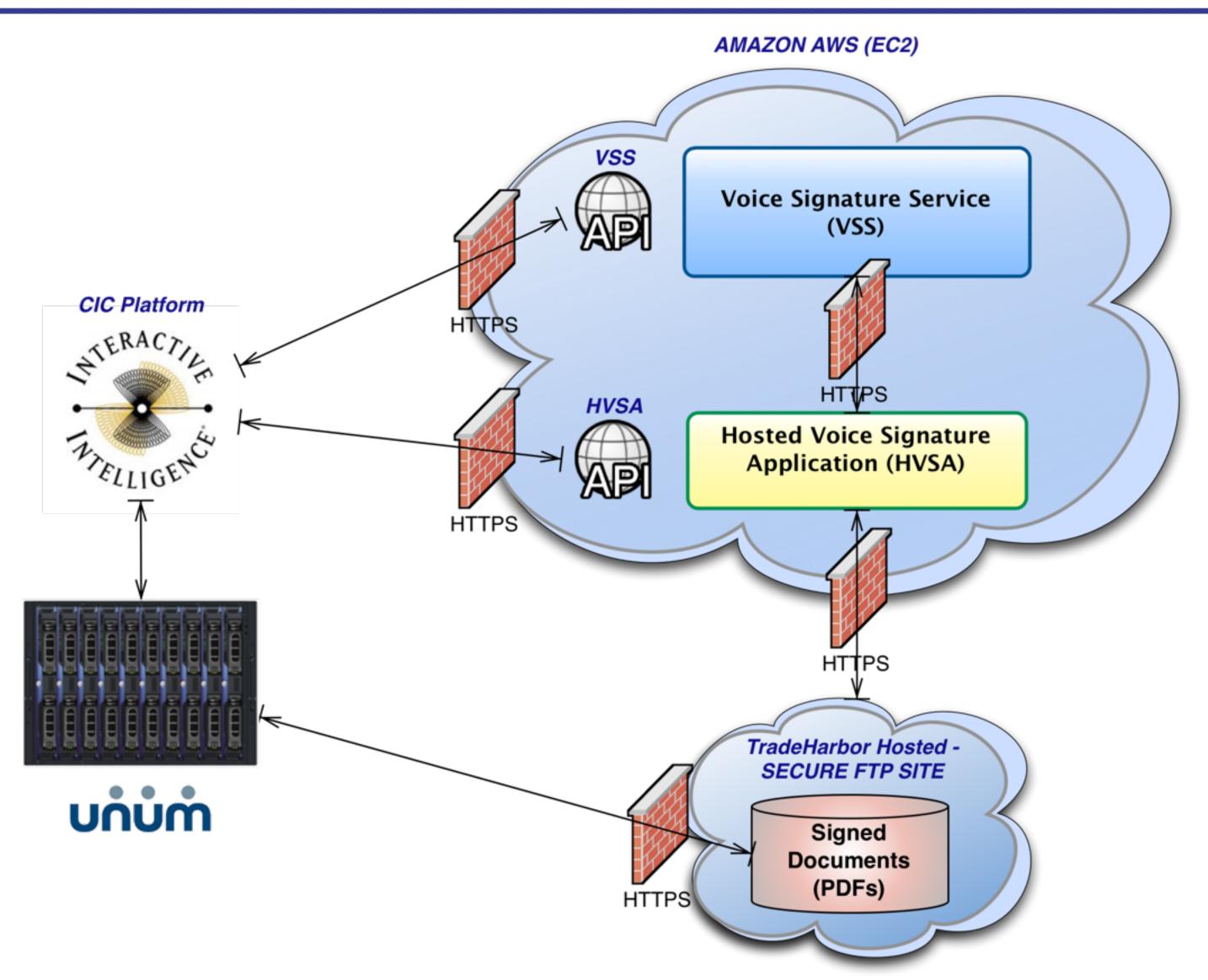


Email2SignTM Process



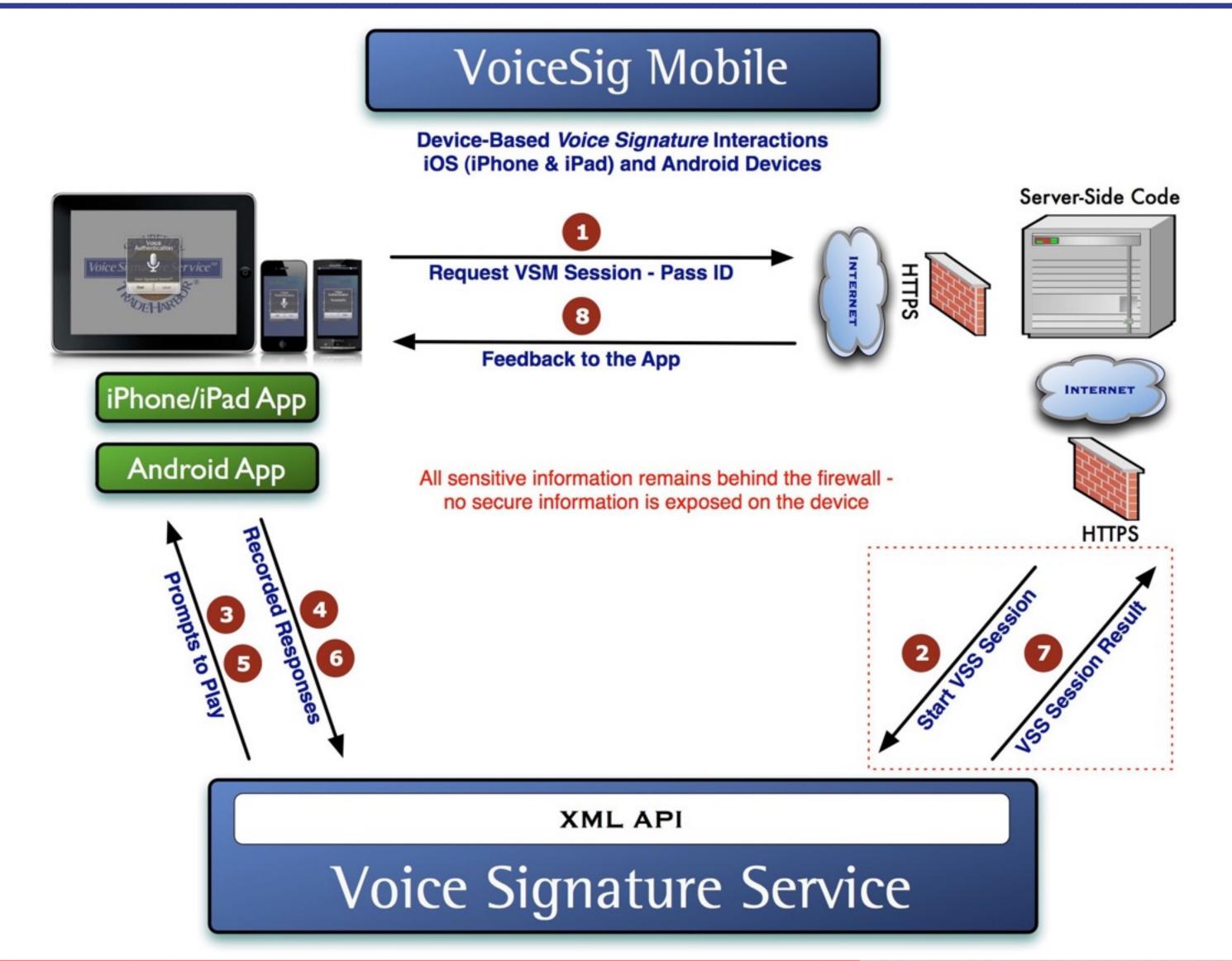


Requester/ServiceProvider/Hosted App/VSS





VoiceSigMobileTM Process









Learnings:

- Security and Fraud Reduction have not been the drivers
- ROI is critical to justifying the implementation
- Workflow and process improvement is critical
- CSAT has been a huge driver as well



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